

# NextGen Healthcare Announces New Telehealth Capability

## Partnership with OTTO Health Simplifies Healthcare Delivery by Enabling Virtual Visits

IRVINE, Calif.—October 16, 2018 --NextGen Healthcare, Inc. (NASDAQ:NXGN), the leading provider of ambulatory-only technology solutions, today announced its partnership with telehealth vendor OTTO Health to bring virtual visit capability to NextGen® Enterprise clients.

This partnership integrates the OTTO Health telehealth application with the NextGen Enterprise platform, allowing clients a more productive way to meet consumer demand, expand patient access and volume, and reduce overhead. While all patients will have the convenience of seeing their NextGen provider without needing to be present for a face to face encounter, this will particularly benefit patients in rural areas, senior citizens, and patients with disabilities that otherwise would have difficulty traveling to their physician.

“With value-based care’s shift in focus to outcomes and populations, including better managing chronic conditions, NextGen Healthcare recognized the need to enable virtual care for ambulatory care providers. We partnered with OTTO Health because it is a physician-driven organization that truly understands the needs of providers. The partnership positions our clients well to deliver on the significant growth in demand for telehealth predicted over the next five years,” said Bruno Nardone, SVP Solutions Population Health, NextGen Healthcare.

An Advisory Board survey conducted in 2017 found that 77% of patients preferred telehealth options. Currently, more than thirty states in the US legislatively mandate that a virtual visit is reimbursed by commercial payers at the same rate as an in-office visit.

“We are thrilled to partner with NextGen Healthcare. The mission of OTTO is to change the way providers communicate with their patients by delivering a seamless video experience on any device,” said Dr. Michael Guese, Founder of OTTO Health. “As a practicing physician, I have often been asked to deploy workflow ‘solutions’ that do not respect the time constraints of an active practice. This partnership ensures that NextGen providers can leverage video visits - creating new communication, revenue, and patient satisfaction opportunities - all within their current workflows.”

A key component of NextGen Healthcare’s Patient Engagement strategy is enabling convenient, at-home consultations via real-time virtual visits to improve patient access, engagement, satisfaction, outcomes and cost. With this new capability, patients can virtually connect with their physicians from any web-enabled device with a camera and microphone, including smartphones and tablets.

A 2017 Harris Poll study found an estimated 50 million U.S. consumers would be open to switching primary care providers if they were given access to video visits, an increase of 33 million over the past two years. NextGen Healthcare provides expanded, innovative virtual visit capabilities to address current demands in today’s rapidly evolving healthcare ecosystem.

### **About NextGen Healthcare, Inc.**

NextGen Healthcare provides a range of software, services, and analytics solutions to medical and dental group practices. The company's portfolio delivers foundational capabilities to empower physician success, enrich the patient care experience, and enable the transition to value-based healthcare.

Visit [www.nextgen.com](http://www.nextgen.com) for additional information.

## **About OTTO Health**

OTTO Health is a Telehealth application that lets providers have real-time video visits with their patients through an EMR-integrated platform. OTTO Health was founded by a practicing internist, Dr. Michael Guese, who wanted a way to have video visits with his patients without disrupting his workflow. Through the NextGen-OTTO partnership, providers can schedule and launch the visit right from their NextGen workspace, and patients can access the platform through a streamlined application that is available on the web or any iOS or Android device. For additional information visit <https://www.ottohealth.com/>.

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