Top Six Ways an Integrated EDR Improves Your Health Center

Introduction

1 Using the right certified EDR

2 Improve collaboration and maximize patient data

3 Better connect with patients

4 Use financial resources wisely and boost the bottom line

5 Improve care quality

6 Meet vital connectivity and interoperability goals

NEXTGEN®

HEALTHCARE

Patient-centered care

Your patients are at the center of everything you do. The right EDR will help you better connect with them, while improving their experience and outcomes. See how you can leverage EDR technology to keep patients informed, instructed, and involved in their care—all while enhancing results.

If you have doubts about whether you need an electronic dental record (EDR), look no further.

This eBook packs the punch you need to see how the right EDR can really revolutionize your practice.

Empowered clinicians

While patients are your focus, when it comes to improving your health center's overall efficiencies and results, you also need to invest in your clinicians. Empower them to work productively, efficiently, collaboratively, and—most of all—happily! See how the proper, certified EDR helps you realize

The right partner

Beyond just the right technology, see why picking the right partner is a make or break decision. We'll show you how a technology partner with expertise in your specialized segment of healthcare, with dedicated support for community and tribal health, and with 30 years of dental technology solutions leadership, can make all the difference.

Hundreds of your health center peers have already chosen NextGen Healthcare as their "right" partner. Read on to learn how you can improve care quality, streamline processes, meet your connectivity goals, and prepare for the future using our complete EDR solution.
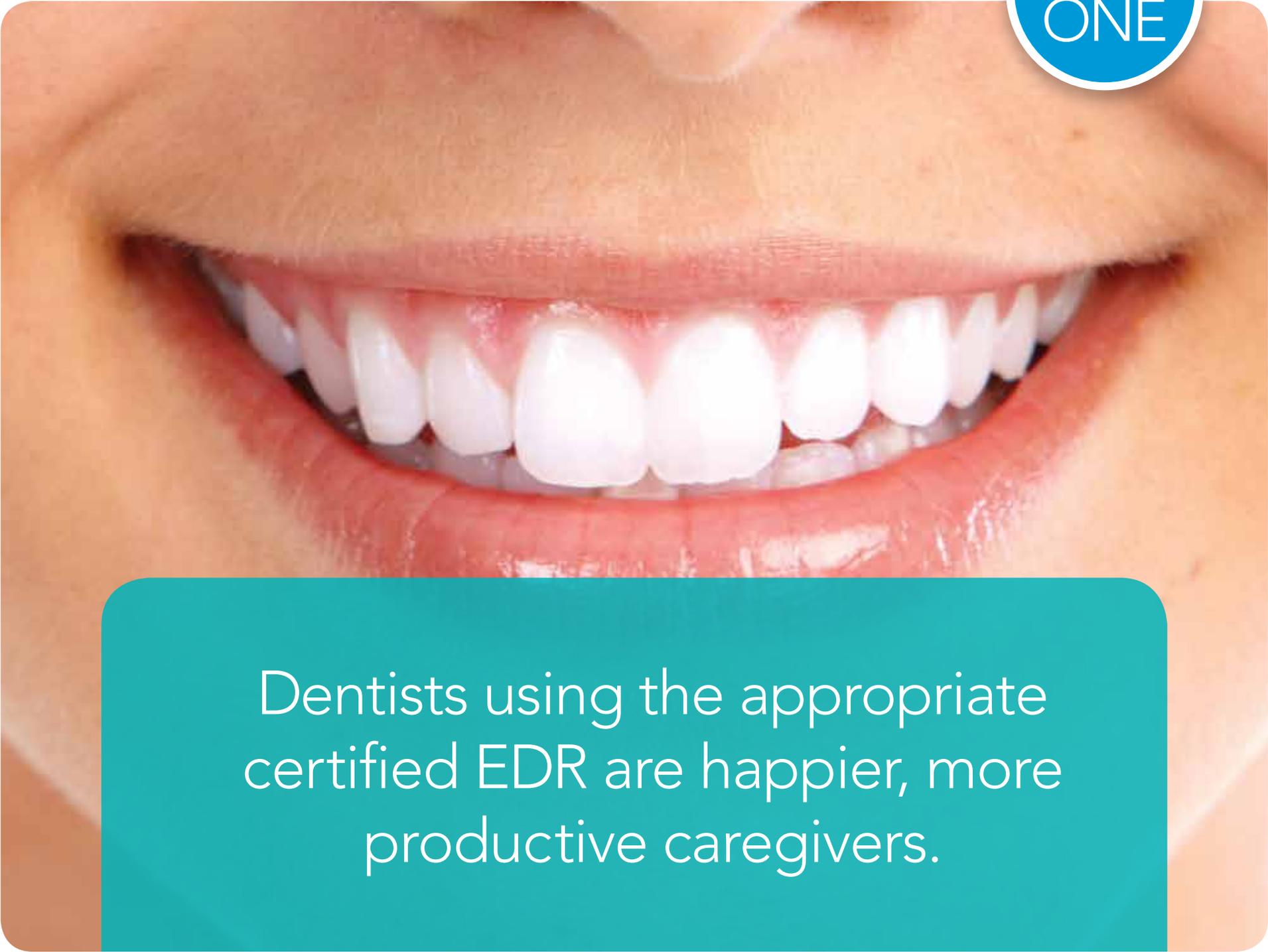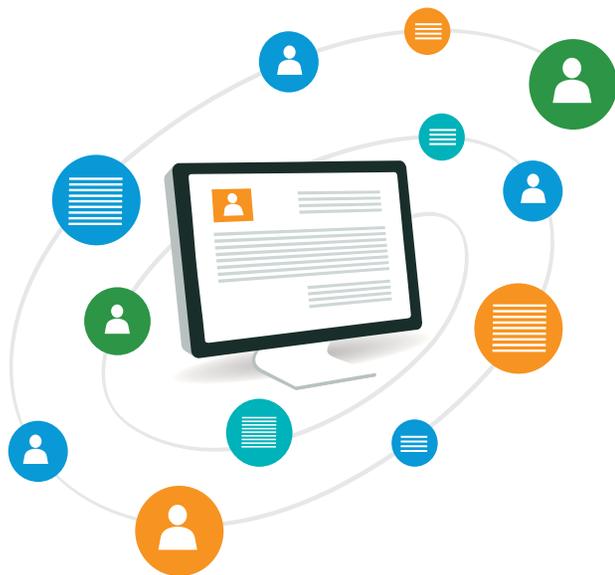
Integrated, efficient data sharing

Next, we need to talk about data. Learn how you can make the most of it for improved clinical and financial decision making and outcomes. Capture information more effectively, share it intelligently, and access it quickly. Make the best use of your resources, while protecting and properly leveraging your assets. Do this in the context of an integrated, single data source EDR, EHR, and practice management system, and watch your health center shine.

Dentists using the appropriate certified EDR are happier, more productive caregivers.

Quick & easy

Ensure dental documentation is quick and comprehensive. Access patient information rapidly and painlessly. Enable a culturally sensitive connection with patients. See the complete patient care picture.

That's the recipe for success. Achieve it all with NextGen® Electronic Dental Record (NextGen EDR).

- **Fast, complete dental documentation.** Automate the charting of dental treatment using "SmartNotes" technology within NextGen EDR. Easily search for and assign diagnosis codes to the dental procedures documented in a patient's chart. Take advantage of voice-activated periodontal charting—and graphical tooth charting—to streamline documentation for pocket depth, gingival margin, furcation, mobility, mucogingival junction, bleeding, and suppuration. Finally, improve the connection with patients using multi-lingual patient education modules for enhanced cultural sensitivity.

- **Quick, easy access to patient information.** Use state-of-the-art filtering tools to quickly access information in a specific patient's NextGen EDR chart.

- **See the full patient care picture.** Because NextGen EDR, NextGen® Ambulatory EHR, and NextGen® Practice Management (NextGen PM) share a single database, dentists can easily evaluate medical issues and related collaborative data—such as allergies, medical history, and scanned information—that may affect dental treatment. What's more, information is easily, securely shared with medical and behavioral health colleagues.

NextGen EDR
BOASTS
Level 2 Certification
& 2014 ONC
Certification!*

ONC Certified HIT
2014 EDITION
COMPLETE EHR
SM

Hit a home run with your chosen EDR

Pick one that's proven to help improve
efficiencies and outcomes, while making
patients and clinical users happy.

" To see some of (our) patients, (who)
come in regularly to our medical side,
show up with a five-page medication
list that they're just dreading going
over with you, and you're able to say,
'Oh, I've already got all that in the
computer, let's talk about your teeth,'
makes their visit a lot more pleasant.
They're not dreading coming and
seeing the dentist as much as they
normally would. "

Angela Bennett, *Dental Assistant*
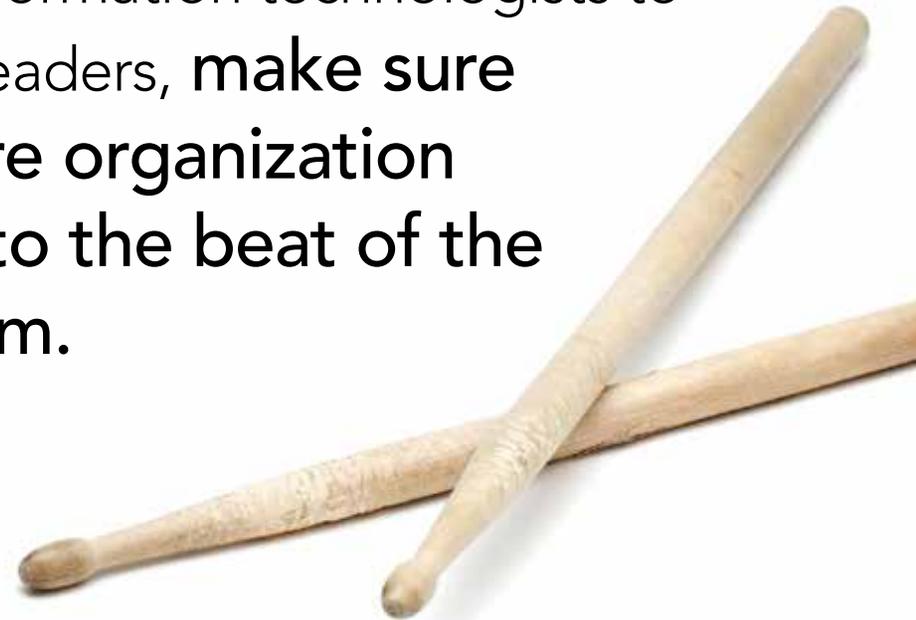*Valley View Health Center*
Chehalis, Washington

Improve collaboration and maximize patient data with an integrated EDR.

Your Community Health Center (CHC), Federally Qualified Health Center (FQHC), or Tribal Health Center (THC) most likely offers multi-specialty care. Virtually everyone in your organization uses your electronic system(s) to capture, share, and leverage data—from clinical information to protected health information (PHI) to financial/claims data.
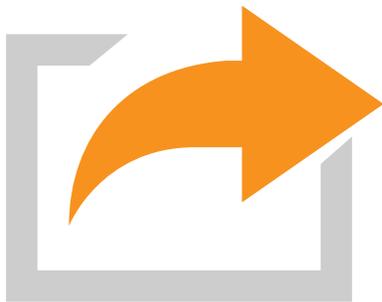
Shouldn't your technology work the way your staff does? Shouldn't your data empower better outcomes?

When your EDR integrates with your organization's EHR and practice management software, you get the full value of an integrated software solution. From providers to office staff and information technologists to executive leaders, **make sure your entire organization marches to the beat of the same drum.**

Capture & share

Use an integrated system to share information intelligently, enable collaboration between dentists and physicians, and enable better clinical and financial outcomes. Improve data capture, sharing, and access with the integrated NextGen EDR system.

Better data capture.
- Improve data capture—and maintain patient demographic information—using a single, integrated allergy module, medication module, and platform

Easier data sharing.
- Gain full collaborative care capabilities for medical, dental, and behavioral care delivery

- Improve patient scheduling using a single solution for the entire facility

- Streamline billing and reporting with procedures completed in the EDR and also available in the NextGen PM system

Improved data access
- Receive real-time data access of medical and dental records

- Document important medical information using a single, consolidated health record

- View patient demographics information within the EDR

- Gain one-click access to a patient's EHR from the EDR

- Accomplish billing, reporting, and follow-up administrative patient queries using a single solution

Realize a strong return on your investment. Treat your whole patient, while better managing costs. Use a single patient record for a more holistic approach to patient care, which in turn can reduce office visits and costs. Deliver care with more efficiency and safety. Work with a single vendor for all upgrades, maintenance, or problem resolutions—and a single client support contact.

It's all connected—as every care stakeholder should be—when you use an integrated system.

"An important benefit of implementing EDR is that the dentists are now able to chart throughout the day. It's so simple for them to click a few buttons to describe what they have done with each patient, that they don't have to—at the end of each day—sit down and chart and try to remember what they did at 9:30 in the morning. It's all done quickly, easily."

Teresa Cardoni, *Programmer Analyst*
CARES Clinic
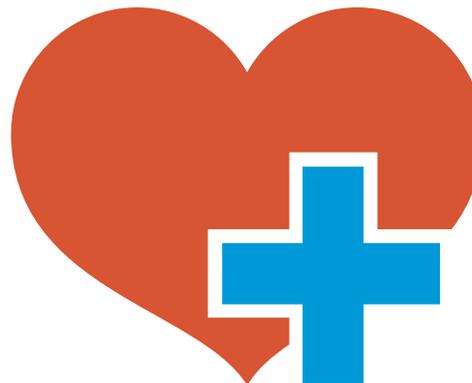*Sacramento, California*

Better connect with patients, while improving their experience and outcomes.

Quality & care

Your goals are simple: Improve your patients' care experience—from a quality and satisfaction standpoint—while also improving health outcomes. If you can do this while also keeping overall costs low, you've hit the jackpot. A single, integrated software platform makes it all possible.

How?

- By keeping patients informed, instructed, and involved using robust charting and graphing

- By ensuring timely visits and treatment plan adherence with compete information to caregivers and patient families

- By empowering patients to take more responsibility for their own well-being by providing relevant care-related information
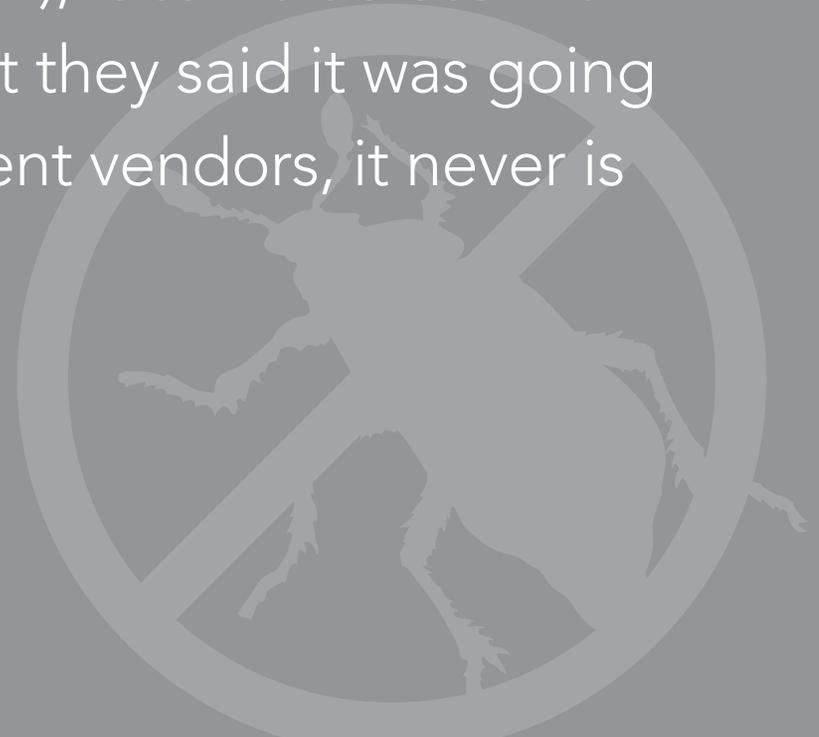
With NextGen® solutions—including NextGen EDR, NextGen Ambulatory EHR, and NextGen PM—

you can improve your patients' care experience.

- Enhance patient care with a single, real-time, up-to-date, comprehensive patient record
- Deliver comprehensive care with anytime access to an integrated (dental, behavioral health, primary care) patient chart

- Enhanced care coordination for effective patient population health across disease states

- Improve patient safety using a centralized prescription management and drug database

"One of the benefits of having all three software solutions from one vendor is that you get the same look and feel throughout the system. Another benefit is that the interface is completely and thoroughly tested. When I first tested the EDR interface to the (NextGen PM), it came across with no errors. It did exactly what they said it was going to do. If you have two different vendors, it never is that seamless or easy."

Teresa Cardoni, *Programmer Analyst*
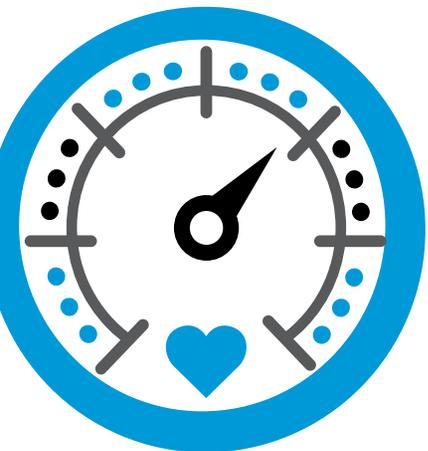*CARES Clinic*
Sacramento, California

Use financial resources wisely and boost the bottom line with a smart EDR system.

Safety & efficacy

For maximum value, safety, and efficacy, you've got to monitor every aspect of your organization's operations. Protecting and properly leveraging financial resources, while maintaining high care quality, is essential.

NextGen EDR—in conjunction with the entire NextGen® system—empowers you to:

- **Measure clinical improvements** with dashboard reporting of facility-wide or patient populations' diabetes status, immunization rates, and screening test compliance

- **Gain full capabilities for encounter billing** to National Government Services (NGS) and Medicaid programs—including Meaningful Use incentive revenue for physicians and dentists

- **Improve facility-wide efficiencies** and the bottom line

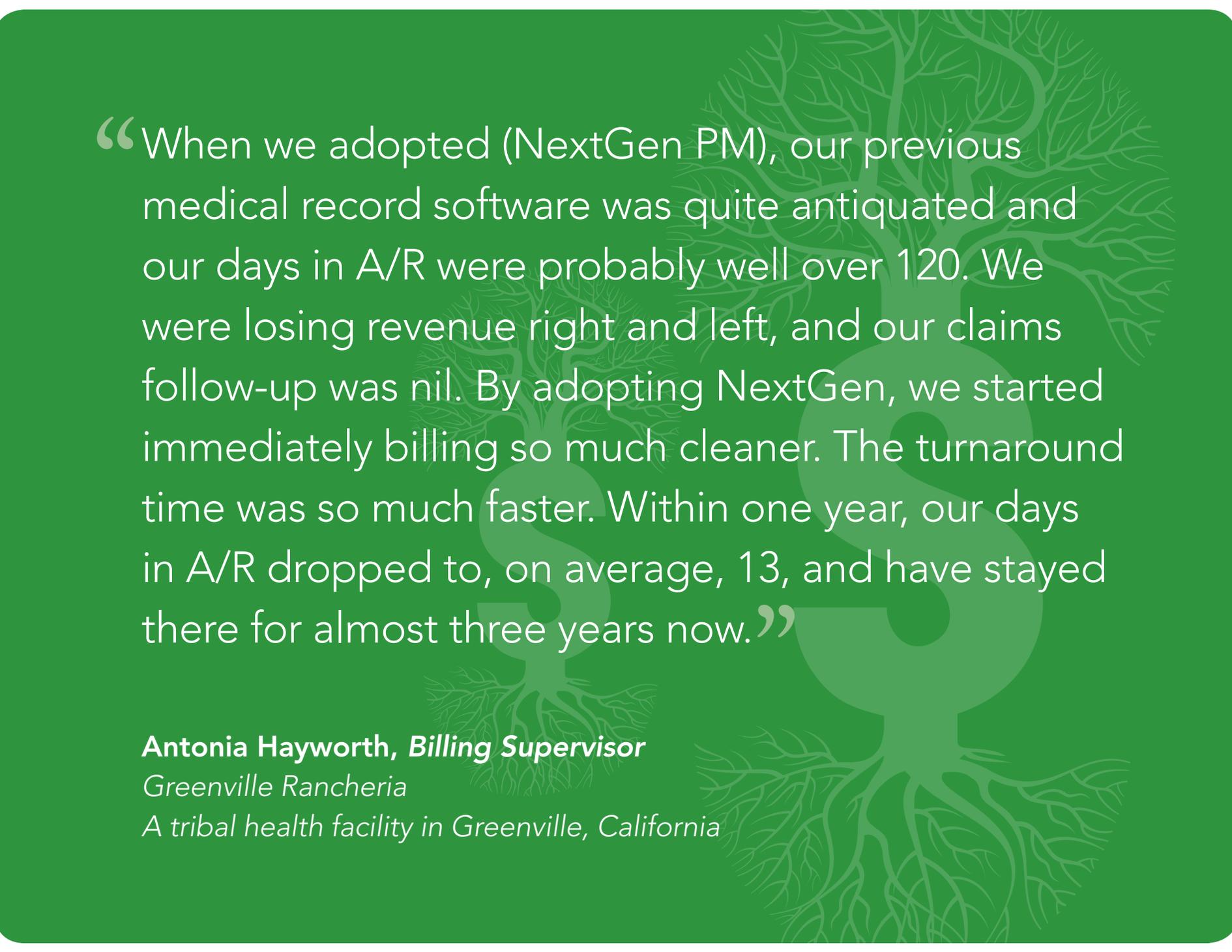- **Easily comply with regulations** and flourish under new payment models

Streamline front and back office operations using the NextGen® system.

It's important for your office managers, billing supervisors, schedulers, and patient support staff to see the same, up-to-date information for patient histories, future appointments, special needs, and family/caregiver issues. Details of procedures completed and documented in NextGen EDR are immediately available within NextGen PM for billing and reporting. That means you have a single-source solution for the entire clinic that drives financial accuracy and productivity with centralized accounts receivable and billing management.

- Enhance patient throughput, resource utilization, and procedure coordination with integrated scheduling

- Simplify patient financial responsibilities; obtain clearer account and cash flow status with automated sliding fee schedules

- Automate clinical data flow into charge entry

- Automate and integrate more with NextGen® Electronic Data Interchange (NextGen EDI)

"When we adopted (NextGen PM), our previous medical record software was quite antiquated and our days in A/R were probably well over 120. We were losing revenue right and left, and our claims follow-up was nil. By adopting NextGen, we started immediately billing so much cleaner. The turnaround time was so much faster. Within one year, our days in A/R dropped to, on average, 13, and have stayed there for almost three years now."

Antonia Hayworth, *Billing Supervisor*
Greenville Rancheria
A tribal health facility in Greenville, California

Improve care quality. Receive the right level of ongoing support. Use a proven EDR partner.

At this point, you know the value of a **powerful EDR system**.

But choosing the right partner is just as important.

CHC, FQHC, and THC focused commitment

More than 400 CHCs, FQHCs, and THCs partner with QSIDental®/NextGen Healthcare. Why? Our commitment to health centers leads the industry. We support our specialized CHC, FQHC, and THC products, services, and training with a dedicated Director of Community Health and Tribal Health. We layer that support with dental technology solutions leadership spanning more than 30 years.

Better patient care

Every one of your patients will benefit because a single, integrated EHR, EDR, and practice management software platform enables treatment and healthcare delivery that's optimized for each patient's unique clinical, social, and financial circumstances.

QSIDental/NextGen Healthcare is more than a vendor; we're a partner dedicated to helping you deliver quality medical, dental, and behavioral healthcare.

"Working in various dental offices, I've (had the) opportunity to work with a couple of different types of software for dental scheduling and orthodontics. The partnership [between NextGen] EDR and [the rest of the] NextGen system works really well and has made it a really simple solution."

Angela Bennett, *Dental Assistant*
Valley View Health Center
Chehalis, Washington

Integrated EDR and EHR solution

What are the advantages of partnering with a single vendor for a complete solution?

- One single contract: purchase all desired products (including NextGen EDR) using one master contract

- One network support line: Call one number, no matter your support issue

- Coordinated development teams: Receive timely, meaningful enhancements to our products through our dedicated development teams

Meet vital connectivity and interoperability goals.

Connectivity

Connectivity inside and outside of your organization is crucial in today's healthcare environment. Interoperable systems are vital. Regardless of how you manage IT inside your CHC, FQHC, or THC, work with a single IT vendor that can be a strategic partner—not just an EDR vendor—one that can support your ongoing connectivity and interoperability goals.

Having such a vendor partner will provide unmatched connectivity and integrated functionality to your stakeholders; a requirement for maximizing efficiency and reducing costs. NextGen® Health Information Exchange (NextGen HIE), NextGen EDI, NextGen Patient Portal, and NextGen® Mobile connections enable seamless interoperability with other systems. When upgrades, maintenance programs, and schedules are developed and executed from a single source, it's easier and more cost-effective

"Since going onto NextGen and having the practice management, EDR, and the EHR working together, it's really pulled our office together as a cohesive group working together and made a major impact on our entire office."

Antonia Hayworth, *Billing Supervisor*
Greenville Rancheria
A tribal health facility in Greenville, California

"I've been doing software implementations for over 20 years and this EDR implementation was one of the most seamless and bug-free implementations that I've ever done."

Teresa Cardoni, *Programmer Analyst*
CARES Clinic
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NextGen EDR version 5.0 is 2014 Edition compliant and has been certified by ICSA Labs in accordance with applicable certification criteria adopted by the Secretary of Health and Human Services. This certification does not represent and endorsement by the U.S. Department of Health and Human Services. ONC CHPL Number: 140310R00. Read more about our certifications at https://nextgen.com/Certifications

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