Embrace value-based care with confidence.
So much more than an EHR.
Streamline and improve patient care. Enhance care coordination, care management, and outcomes. Solve interoperability and operational challenges. Optimize your revenue cycle and payments. Manage your patient population’s health and ease the path to value-based care.

It’s all possible with NextGen Healthcare ambulatory solutions.

Tap into our integrated, interoperable technologies and technology-enabled services. See how your organization can improve care outcomes and financial success. Partner with NextGen Healthcare for your health IT needs.
The transition from volume- to value-based care

Fee-for-service care — or, volume, encounter-based care — is transitioning rapidly to value-based medicine. New care delivery models, like those in Accountable Care Organizations (ACOs) and patient centered medical homes (PCMHs), are taking center stage. At the core of value-based medicine is the ability to nurture measurably healthier patient communities at a lower cost. We can help you make the transition and optimize your HIT investment.

**Volume-based Model**
- Wasteful Use
- No Incentive Alignment for Physicians
- High Cost for Patients & Payers
- Low Quality of Care

**Value-based Model**
- Payment System Designed to Control Cost & Improve Quality

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**Transformation**

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Value-Based care solutions, resources, and expertise

Get the foundation you need for ACO, PCMH, and other value-based model objectives with NextGen Healthcare technology and technology-enabled services.

Our clients lead the way to value-based care. More than 33% of our clients participate in an ACO and more than 40% of our primary care clients are accredited PCMH participants. Our clients' achievements illustrate our shared commitment and success.
Get the guidance and tools you need to succeed in numerous quality- and value-based reporting programs at the state, regional, and federal levels, including:

- Physician Quality Reporting System (PQRS)
- ACO Medicare Shared Savings Program
- Bridges to Excellence (BTE)
- Meaningful Use – part of the coming Merit-Based Incentive Payment System (MIPS)

To support your value-based incentive goals, including MU and beyond, we provide clients with ongoing webinars, tip sheets, and frequent updates and communications. Need extra support? NextGen Healthcare consulting experts are always ready to help.

We’re ready to help you quickly create the accurate reports you need to collect the value-based payments you’ve earned.
Succeed with incentive-driven quality and value-based programs:

MU is changing, but still important. The 2015 SGR repeal, or MACRA law, specifies that Medicare penalties tied to MU will be rolled into a single new program, the Merit-Based Incentive Payment System, or MIPS, with 2017 performance likely impacting the 2019 payments. That’s why you need a value-based care partner that has had MU success and is ready to help with whatever changes come your way. So far, more than 50,000 providers have successfully attested for approximately $1 billion in incentive dollars using certified solutions from NextGen Healthcare.

More than 50,000 providers have successfully attested for approximately $1 billion
An ambulatory EHR that eases population health management and your transition to value-based care

Created with physicians for physicians, NextGen® Ambulatory EHR allows you to do what you do best—practice medicine. But it’s also a core component for improving patient outcomes and driving healthier communities. And part of an eco system of solutions we offer that are needed for value-based care.

We’re not new to this. For almost 25 years, we’ve helped ambulatory practices with solutions, services, and expertise to enable better results—clinically, financially, and operationally. All with the goal of healthier patients.

Like you, we’re focused on ambulatory care

We understand your workflow, the unique needs of specialty markets, and the challenges you face every day—from new reimbursement models to changing regulatory demands.

Join the NextGen Nation™ as we transition to value-based medicine

We invite you to join the thousands of clients who already partner with us to achieve their goals for improving patient engagement and outcomes, running a healthy business, and transitioning to value-based care.
Succeed with incentive-driven quality and value-based programs:

Choose a solution that delivers a fast path to value-based reimbursement.

Quickly and easily share data across systems, providers, and specialties. Our EHR integrates seamlessly with NextGen® Practice Management (NextGen PM), NextGen® Patient Portal, NextGen® Mobile, and our interoperability and connectivity products and services.

See ongoing improvements thanks to our user-centered design. For example, we leverage client focus groups to capture critical input.

Put the valuable patient backstory at the user’s fingertips and automatically apply care guidelines if patients meet certain criteria.

• Fewer clicks
• Improved workflow
• Better layout
• Tighter functionality

* ONC Certified HIT
2014 EDITION
COMPLETE EHR
“The NextGen solution has been invaluable in helping us meet pay for performance measures as well as HCC outcomes. We have improved patient satisfaction and quality outcomes. We’ve also reduced administrative expense, all because we’ve been able to easily extract and properly manage data for our reporting.”

Leslie Chapman
CFO
Graybill Medical
Choose a partner that can get you to value-based care

There are hundreds of EHR vendors out there, but be sure the one you choose can provide what you need for delivering value-based care and optimizing value-based payments. Nearly 50% of providers today are already dissatisfied with their EHRs and want to switch; and with the upcoming challenges of population health management and transitioning to value-based care, many healthcare organizations are going to be searching for a partner that can support and guide them successfully through these changes.

Change is never easy, especially when you’ve invested time, money, and effort. But if you’re not getting what you need from your current EHR vendor, it could be time to make a change.

Ask yourself:

- Can my EHR vendor support and help me succeed in value-based care models?
- Has my workflow improved with my EHR?
- Has patient care been enhanced?
- Are outcomes improved and measured?
- Is my EHR integrated with a Practice Management system?
- Can my EHR vendor offload billing and revenue cycle management tasks and optimize payments?
- Does my EHR vendor have interoperability to share data with disparate systems?
- Can my EHR vendor provide tools to automate tasks?
- Does my EHR vendor deliver robust support?

If the answer to any of these is no, it may be time to reevaluate your EHR vendor and find one that can answer them with yes.
Worried about the cost of a new system?

The cost of moving to a new system won’t be as high as the cost of staying with a vendor that can’t help you meet population health or value-based care goals. NextGen Healthcare offers a number of ways to offset any replacement costs.

NextGen® Managed Cloud Services can help you reduce IT costs by up to 50%. NextGen RCM Services can help you optimize your technology investment and improve billing, collections, and claims results.

The end result? Healthier patients and a healthy bottom line. Value-based care realized.
Improve productivity.
Run your practice more efficiently: NextGen Practice Management

Focus on your patients, not operations. Make it easier to improve population health and achieve your value-based reimbursement goals by automating tasks such as scheduling, billing, claims processing, and other key operations.

Improve revenue and gain control of your operations

**Expedite the claims process** with up to 70% fewer denials using our electronic claims checking, automatic verification, and eligibility functionality

**Make more informed business decisions** with our powerful reporting engine that analyzes data, evaluates performance metrics, and identifies payer reimbursement issues

**Improve the patient experience** with efficient check-in and checkout using our advanced patient scheduling tools and auto-flow sequences
“NextGen Practice Management allows us to capture a lot of patient data and improve our reporting. Another benefit is how it affects us financially; we are now capturing 99 percent of our revenue while bad debt has steadily declined.”

Robert Young
MD, VP, Patient Financial Services
AltaMed
Harness the power of data.

NextGen® interoperability solutions, powered by Mirth® technology, connect patients, practices, hospitals, health systems, communities, and payers. Leverage a full HIE solution, with an enterprise master patient index, secure messaging, and an interface engine. Manage your patient population health while simplifying care management and improving outcomes. Ensure accurate, reliable, succinct patient data using an enterprise master patient index (eMPI).

Streamline communications, accelerate referrals, and reduce redundant tests with a proven secure messaging solution. Easily transform non-standard data into standard formats (such as C-CDA). Build a flexible interface engine and monitor multiple interfaces.

Best of all? Rely on our expertise and proven solutions to get up and running quickly and efficiently—with a lower total cost of ownership and without disrupting clinician workflow.

Complete care is impossible without the entire patient picture. Get interoperability that connects the dots.

Connect with your community and beyond

Exchange community data, support growth, improve accountability, enhance safety, and make ACO reporting easier using our highly secure data exchange and repository. The NextGen® solution stores, displays, and exchanges complete patient records. Our solution helps you improve care coordination—in real time, within normal provider workflow. NextGen Ambulatory EHR can exchange standards-based data with any HIE, state-designated disease registry, or public health entity.
Enable easy data exchange and fewer clicks with NextGen Share

NextGen® Share addresses the most pressing and difficult interoperability challenges providers typically face.

NextGen Share:
- Connect to 650,000+ providers and organizations
- Works within normal clinical workflow
- Provides actionable data
- Significantly reduces clicks for referrals

NextGen Share allows clients to find connected providers and organizations on the network; compose and exchange a referral with clinical documents; and count such transactions for their Meaningful Use Stage 2 attestation and MIPS reporting.

SAY GOODBYE TO FAXING AND PAPER SHUFFLING.

SAY HELLO TO IMPROVED REFERRAL GENERATION.
Population health meets individual care
Deliver better individual care. Engage your patients. Lower costs. It’s all possible with our Population Health Management solutions.

As healthcare becomes value-based, the financial risk of patient care, particularly for those patients with costly chronic conditions, is shifting from payers to you, making population health mission-critical.

Our Population Health solutions are tailored to meet your organization's specific needs.

Solutions that share data with any EHR platform!
One platform.  
Multiple tasks.  
Very few clicks.

Take a holistic view of your entire patient population

Caring and improving health for all is the new imperative. NextGen Healthcare is the right health IT partner to help you achieve interoperability across silos, enabling you to:

- Securely exchange private health information to collaborate, aggregate, and act on health information to make better decisions for improved care and outcomes
- Create a community-wide view of patients across disparate systems, manage care transitions, and deliver critical patient information at the point of care
- Measure and report the health of your population for value-based reimbursements
- Make the most of your existing IT resources and investments
Engaged patients become healthy communities: NextGen Patient Portal

With NextGen Patient Portal you can enhance patient communications, drive patient engagement, and improve patient satisfaction. Enable your patients to refill prescriptions, streamline scheduling online, and gain access to their personal health information. Improve care and chronic disease management for better outcomes. Demonstrate Meaningful Use Stage 2 requirements and beyond. Meet population health and value-based care goals.

- Market your patient portal to your patients with our customizable marketing collateral, nextgen-patientportal.com/

- Mobile-ready for your patients!

- Available in English, Spanish, and two dialects of Chinese

NextGen Patient Portal snapshot:
(Through January 2016)

MORE THAN
2,000
PRACTICES

MORE THAN
2 MIL
LOGINS PER MONTH

OVER
41 MIL
PATIENTS ENGAGED

OVER
7.8 MIL
PHR (PATIENT HEALTH RECORDS) DELIVERED
Using bar charts, pie charts, gauges, and more, our dashboard displays information at the practice or provider level. Like the Advisor Module in NextGen PM, the dashboard will help:

- Encapsulate crucial clinical, financial, operational, and user-specified data
- Exhibit that data in a graphical user interface for easy interpretation

Our Reporting Module is a clinical data repository used for automatic registry reporting of clinical outcomes and quality measure data required by pay for performance programs. Simply document patient encounters in NextGen Ambulatory EHR and NextGen PM, and our Reporting Module does the rest. Select the programs and measures of interest and the robust reporting engine will:

- Collect the data (without extra clicks)
- Calculate the measures
- Produce automatic electronic reports
Business intelligence at your fingertips with our Analytics Solutions

Thrive in fee-for-value models with a complete data picture for better decisions, care management, and population health.

**Improve decisions**
Get comprehensive cost and quality performance information to guide executives and clinical leadership at the patient level.

**Drive enhanced patient outcomes**
Improve population health and disease management using powerful data to better group, monitor, document, and manage patients and their follow-up.

**See better, faster reimbursements**
Improve reimbursement from risk-sharing models by leveraging the right information at the right time. Evaluate patient outcome trends to negotiate fair reimbursements for patient cohorts.

**Manage risk better**
Get the intelligence you need to take on risk intelligently.
How does NextGen Healthcare Analytics work?

Unlike traditional business intelligence software or analytics tools, our platform employs a pioneering and proprietary Healthcare Intelligent Data Warehouse. The benefit? Your salient performance results against goals are available quickly, and in clear view. Plus, leverage our central data repository to feed the patient’s longitudinal record.
Thrive in the business of care

Get paid what you have earned with NextGen RCM Services

Simplify your life with a scalable all-in-one billing, collections, claims, and value-based reimbursement partner. We go far beyond just A/R, billing, and back office process. We use prescriptive methodologies to engineer the best configuration of technology and practice management services for your specific practice. All to improve workflow, clinical outcomes, and financial results. Eliminate medical billing headaches. Focus on care. Achieve measurable results.

![98% Average Net Collections](image1)

![AVERAGE 36% A/R Improvement](image2)

![97%+ Clean Claim Rate](image3)

#1 in overall performance
from the 2014 Ambulatory RCM Services Report

KLAS®
ACCURATE. HONEST. IMPARTIAL.
Improve the speed of your implementation, training, and go-live

Without proper training and preparation before your EHR “go-live,” your practice could see higher than anticipated downtime, ramp-up time, and more. We employ a proven best practices implementation methodology where you choose your pace. Our NextGen Healthcare implementation and training services enable you to:

• Tap into training resources, including on-site, web, training centers, and continuing education
• Access a U.S.-based support team and enjoy 24/7 support
• Model your implementation project based on your needs

24/7 Support and ACCESS to a U.S.-BASED Support team
“I’ve worked with NextGen Consulting Services on multiple occasions. Every project has exceeded my expectations. The staff is friendly, helpful, efficient, and always supports their products. Projects were delivered ahead of schedule and the final products have always been impeccable.”

Caterina Abballe
MIS Project Manager
Health Plus Management, LLC
The guidance you need: Consulting Services and Mirth Technology Services

Optimize technology investments and meet your goals.

- Enhance financial and clinical outcomes
- Streamline operations
- Achieve regulatory requirements
- Optimize staffing
- Drive value-based care
- NextGen Healthcare solutions and Mirth technology experts are ready to help

Best practice solutions and expertise for your unique workflows and practice dynamics

Our experts help you enhance workflow and financial performance while optimizing your practice management software. Tap into our knowledgeable staff to help improve efficiencies while making upgrades and implementations easier.

We’re ready to help you improve processes to optimize value-based payment models and enhance population health and care management. Finally, we can help you provide smarter chronic care management, convert data from legacy systems, supercharge your NextGen® solution with custom applications, create and enhance interoperability, and meet federal and state-specific reporting requirements. Plus, we’re experts in HIPAA, MU, and other regulations. So pick our brains whenever you need that expert help.
Get the training and support you need to install, configure, and make the most of your Mirth® technology

Our experts will help you integrate and optimize your Mirth® solutions, train efficiently and effectively, and get 24/7 assistance.

1. Need expert support to ensure your implementation, migration, or interface project flows smoothly and efficiently? Our fixed-fee implementation services projects are perfect for that. Your skilled Mirth project manager will oversee your solution and project plan, helping you manage multiple, evolving projects.

2. Not sure about the full scope of your Mirth project, but know you want dedicated manpower to help? We can provide the needed resources and hours, without defining deliverables, so you can get the configuration help you need, as you need it.

3. Kicking off a new Mirth project or anticipating numerous long-term projects and want some cost-efficient help? Get the most bang for your buck. Reserve as much help as you need from Mirth for a year or more. We’ll kick-start your implementation or integration projects and get you up and running as quickly as possible on your Mirth® solutions.
Drive output with powerful productivity tools

Work simpler, smarter, and faster. See how our productivity tools can help.

- **Digital Pen**—accelerate documentation, such as patient intake forms, while cutting costs
- **Document Management**—get fast, easy, cost-effective access to your documents and images from an integrated, central repository
- **e-Prescribing**—electronically prescribe medications, receive refill requests from pharmacies, and more
- **Medical Image Integration Module**—get simultaneous access to clinical content, medical images, documents, and reports generated by multiple disparate PACS systems—all without downloads
- **iOS App**—see patients faster and easier with a simple swipe, tap, or click from your EHR
- **Speech Recognition**—utilize speech recognition to vocally navigate NextGen Ambulatory EHR for streamlined workflows
- **Remote Health Monitoring**—provide physicians, caregivers, families, and individuals who are maintaining healthy lifestyles, or managing chronic conditions, with smart, affordable, wireless, user-friendly technology—anytime, anywhere
- **NextGen® Electronic Data Interchange (NextGen EDI)**—automate the transmission of data between healthcare organizations and third-party entities using industry-standard transaction formats. Reduce costs, improve productivity, and eliminate the use of paper claims
Focus on care. Cut costs. Take away your IT burden.

For today’s value-based healthcare climate of better outcomes and lower costs, NextGen® Managed Cloud Services makes it easier to manage change, save money, and focus on more important things.

You focus on care and outcomes, we’ll proactively manage your IT systems. At less cost. And in a more efficient way that also optimizes technology, usability, and uptime.

Plus, it’s scalable to adjust quickly to your needs, challenges, and goals. You owe it to your practice to see what it can do for you.

Optimize your EHR and practice management software while proactively monitoring IT operations.
Grow intelligently and respond quickly as business needs change

Our new architecture, integrated system, and world-class facilities support both the clinical and financial sides of your business. Scale up services faster and easier as business demands evolve or change, reducing your technology burden.

Improve security and uptime with better disaster recovery protection

See greater security and substantial network uptime when you use NextGen Managed Cloud Services. Enable proactive monitoring and easier upgrades. It’s as simple as it sounds.

Avoid downtime and get better support

- We deliver 24/7 support—no more worries about downtime
- Dedicated hosting support team
- Direct call access to hosting engineers
- Rapid response team for routine issues/requests
- Many self-service capabilities for large clients
“As a client for nearly 20 years, we have always appreciated NextGen’s flexibility, which allows us to practice medicine the way we want to.”

Tricia Skinner
ARNP
Tallahassee ENT